



Are you ready to make a smart move?



www.CortSchneider.com • Cort@CortSchneider.com • Direct (636) 236-2636 • Fax 1 (866) 234-6184

Home Sale Questionnaire

My Team and I have been of most help to our families when we have an idea of their expectations, mindset and goals for the sale of their home.

That said, I was wondering if you'd fill in this brief Home Sale Questionnaire so I can be as effective as possible with the sale of your home. When you're finished just send this back to me.

Date: ____/____/____

Your Name: _____

Property Address: _____

Home Phone: _____ Cell Phone: _____

Primary E-Mail : _____ Secondary E-Mail: _____

What are a few things a potential homebuyer would like about your home?

- 1.) Example: We really like the neighborhood / or location
- 2.) _____
- 3.) _____

Why are you selling?

- 1.) Example: We need a larger home-
- 2.) _____
- 3.) _____

If any, what updates have you made to your home since purchasing it?

- 1.) Example: Replaced the windows, installed ceramic tile flooring in the kitchen etc-
- 2.) _____
- 3.) _____





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Are you aware of any improvements needed before listing your home for sale?

- 1). Example: Carpet needs to be replaced etc- _____
- 2). _____
- 3). _____

Are you willing / able to make the necessary improvements? _____

In a perfect world, what price are you hoping to list your home for? \$ _____

How much is owed on your home? \$ _____ Are you current on payments? _____

How much do you hope to net after loan payoff, commissions, etc? \$ _____

How soon would you like to have your home on the market? _____

Do you know where you would like to move? _____ If so, where? _____

Are you working with other agents? _____ Have you sold a home before? _____

Any insurance claims on your home? _____ If so, did you make the repairs? _____

Would you describe your personality as Analytical Amiable Driver Expressive?

How do you prefer I communicate with you? Phone E-Mail Text Message

Thanks again for your time, please send this to **Cort Schneider** via:

- 1. Fax: 1-866-234-6184
- 2. Email: Cort@CortSchneider.com
- 3. Mail: 1 Point West Blvd St. Charles, MO. 63301

